FEDERAL REALTY

OVERVIEW



- Founded in 1962, one of the oldest public REITs
- Fully integrated real estate company focused on the ownership, management and redevelopment of high quality shopping centers and urban, mixed-use properties
- Member of the S&P 500
- Rated A- by Standard & Poor's, A3by Moody's, and A- by Fitch Ratings

KEYS TO OUR SUCCESS

COMPETITIVE ADVANTAGES



Density

156K Average Population Within 3-mile radius



Limited Competition
Low Retail GLA per capita



Affluence

116K Average Household Income
Within 3-mile radius



Flexible Property Format



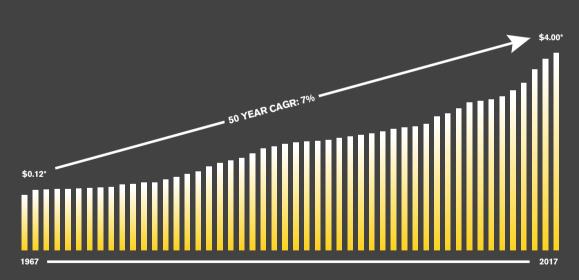
High Barriers to Entry



Strong Landlord-Friendly Leases



INDUSTRY-LEADING CONSISTENCY

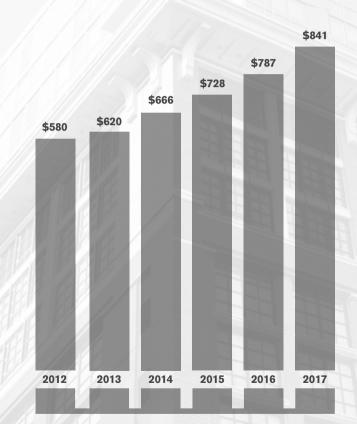


50 YEARS OF INCREASED DIVIDENDS

The longest consecutive record in the REIT industry

RENTAL INCOME

(in millions)



U.S. HOUSEHOLD RETAIL SPENDING

50%

Neighborhood Goods + Services

30%

Food + Beverage

20%

General Merchandise

90/0 Ecommerce

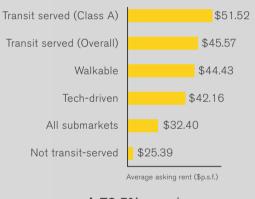
Doomsday scenarios oversimplify the state of retail.

OFFICE TRANSIT-SERVED SUBMARKETS



niche asset classes





A **79.5**% premium

These submarkets are outperforming the broader office market and are poised for long-term success.

SANTANA ROW SAN JOSE, CA

METRO AREA: San Jose, CA

YEAR BUILT: 2002

PROPERTY SIZE: 45 Acres

DAYTIME POPULATION: 39,511*















EXISTING PROJECT:

RETAIL: 530,000 SF **RESIDENTIAL:** 615 APARTMENTS & 219 CONDOS **HOTEL:** 215 ROOMS **OFFICE:** 671,000 SF

FUTURE PHASE ENTITLEMENTS:

321,000 SF COMMERCIAL 395 RESIDENTIAL UNITS 920,000 SF OFFICE CAMPUS













ASSEMBLY ROW SOMERVILLE, MA

METRO AREA: BOSTON, MA

YEAR BUILT: 2014

PROPERTY SIZE: 65 ACRES

DAYTIME POPULATION: 32,019*





















EXISTING PROJECT:

RETAIL: 824,000 SF **RESIDENTIAL:** 892 APARTMENTS & 122 CONDOS

HOTEL: 158 ROOMS

OFFICE: 839,500 SF

FUTURE PHASE ENTITLEMENTS:

2,000,000 SF COMMERCIAL

826 RESIDENTIAL UNITS













SMARTBEAR

PIKE & ROSE NORTH BETHESDA, MD

METRO AREA: WASHINGTON, DC

YEAR BUILT: 2014

PROPERTY SIZE: 24 ACRES

DAYTIME POPULATION: 44,536*



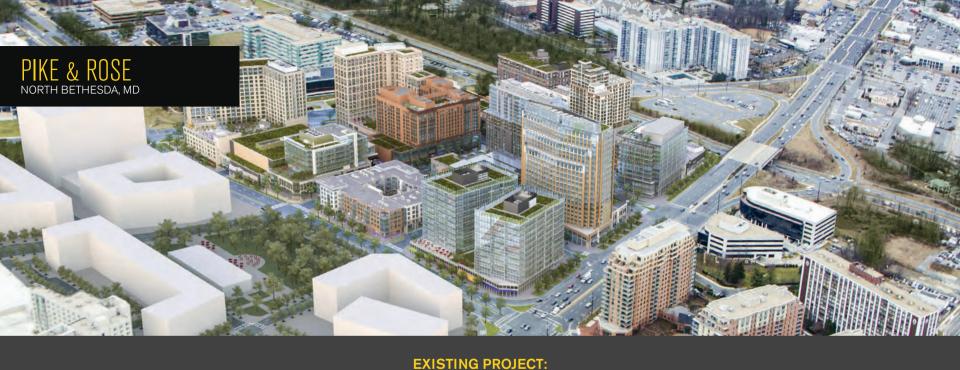


ORE









EXISTING FROJECT.

RETAIL: 387,000 SF **RESIDENTIAL:** 765 APARTMENTS & 99 CONDOS **HOTEL:** 177 ROOMS **OFFICE:** 80,000 SF

FUTURE PHASE ENTITLEMENTS:

1,000,000 SF COMMERCIAL 741 RESIDENTIAL UNITS















