April 14, 2016



ST. Street St.

#### DEVELOPMENT & BUSINESS GROWTH IN ALEXANDRIA

Christina Mindrup | Vice President, Commercial Real Estate

ALEXANDRIA ECONOMIC DEVELOPMENT PARTNERSHIP



# **City of Alexandria**

Overview

- Largest GSA lease landed in Alexandria PTO
- #1 Downtown, as recognized by Livability.com
- Fastest growing Millennial population in the region
- Lowest commercial real estate tax rate in the region
- Award-winning planning staff
- Forward thinking projects in Alexandria
  - The Station at Potomac Yard
  - Alex Renew project in Carlyle



# City of Alexandria

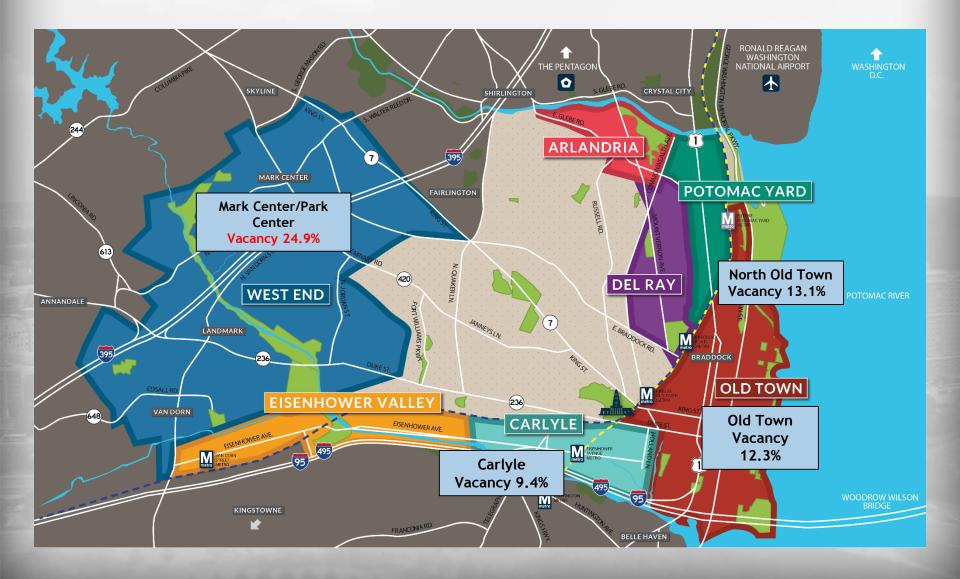
By the Numbers

- 22 million square feet
- 10% of our office stock is Class A space
- 13% vacancy within ¼ mile from metro
- Historically, our vacancy rate has never exceeded 20%
- 18 blocks of independent retail (longest continuous shopping district in the region)
- Redevelopment of Landmark Mall includes 300K sf of retail in Phase I



# Current Office Vacancy

Lower Vacancy Rates in Areas with Transit & Amenities





# **Carlyle Vitality**

Turning a planned development into a great community

Spring/Summer 2016 programming

- Special events featuring local restaurant pop-ups, food trucks and fitness courses
- Outdoor seating and lawn games
- City produced events include movie nights and concerts
- Public WiFi and art exhibitions
- New branding and wayfinding
  - Modernizing and unifying the Carlyle brand
  - New investments in wayfinding to enhance navigation and the pedestrian environment





### **Construction Forecast**

Submarket	Construction Forecast 2015-2025	
	Residential (Units)	Office (Sq.Ft.)
Beauregard / Mark Center / Van Dorn	4,830	875,000
Carlyle	2,438	2,900,000
Old Town	1,742	300,000
Potomac Yard (South)	1,660	2,000,000
Waterfront	174	
Total	12,144	6,075,000

#### FUTURE CONSTRUCTION EXPECTED IN 2020-2040

- West Eisenhower
- North Potomac Yard
- Landmark



### Potomac Yard

#### New Infill Metro Station will Service Office, Hotel, Retail & More

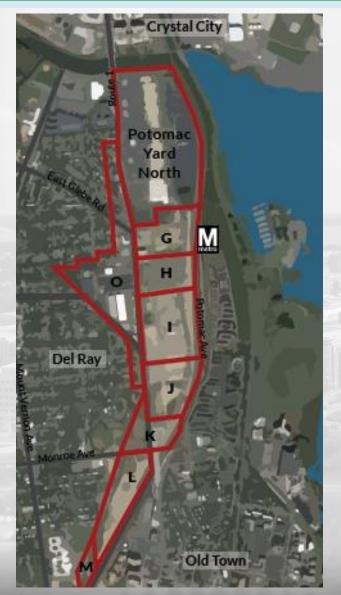






# The Exchange

Town Center Includes Office, Retail, Hotel, GSA Tenant Site









Hotel Indigo WATERFRONT



Robinson Terminal South WATERFRONT



## Old Dominion Boat Club WATERFRONT



Robinson Terminal North WATERFRONT

# Carlyle & Eisenhower Avenue

Office, Hotel and Multi-Family Residential on Metro

-11







### **Carlyle Plaza 2**

Office, Hotel, and Residential in New, Modern Building





## Subscribe for Weekly News

Receive the Latest Updates Every Monday Morning



Look for this box at the bottom of our homepage, and submit your email address!

#### AlexandriaIdeal.com

# SUBSCRIBE TO OUR NEWSLETTER STAY CONNECTED Email Address f Subscribe in

Online Form Builder